



MonsoonSIM User & Partner Conference 2019



Bridging Learners from MonsoonSIM to become SAP Consultants

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What is it?

ERP Concepts to Real Life ERP Software Implementation



The screenshot shows an ERP dashboard with a navigation bar at the top containing 'Finance', 'Procurement', and 'Retail'. Below the navigation bar are several tabs: 'P & L', 'B Sheet', 'T Balance', 'Delinquents', 'Int P & L', 'Overhead', 'Int Overhead', and 'Int Staff count'. The main content area is divided into three sections: 'Finance', 'Procurement', and 'Retail'. The 'Finance' section displays a list of financial metrics such as Sales (SGD), Trading Profit (SGD), and Cash On Hand (SGD). The 'Procurement' section shows metrics like PO - Approved and PO - Delivered. The 'Retail' section displays a list of retail metrics for various locations and products, including Jakarta, Yogyakarta, and Denpasar, with columns for Price, Inventory, and Area usage.

Category	Item	Value
Finance	Sales (SGD)	837,210
	Trading Profit (SGD)	340,725
	Operating Expense (SGD)	61,800
	Net Profit (SGD)	278,925
	Cash On Hand (SGD)	2,745,410
	Overdraft (SGD)	0
	Bank Facility (SGD)	2,500,000
	#Delinquent Payout (Occurance)	0
	COGS - Apple Juice (SGD)	19
	COGS - Orange Juice (SGD)	19
COGS - Melon Juice (SGD)	19	
Procurement	PO - Approved	0
	PO - Delivered	3
Retail	Jakarta - Price - Apple Juice (SGD)	26
	Jakarta - Price - Orange Juice (SGD)	29
	Jakarta - Price - Melon Juice (SGD)	31
	Jakarta - Inv - Apple Juice (unit)	7,375
	Jakarta - Inv - Orange Juice (unit)	7,375
	Jakarta - Inv - Melon Juice (unit)	7,375
	Area usage (m2)	81 of 100
	Yogyakarta - Price - Apple Juice (SGD)	26
	Yogyakarta - Price - Orange Juice (SGD)	29
	Yogyakarta - Price - Melon Juice (SGD)	31

The screenshot shows the 'Create Purchase Order' form in an ERP system. The form includes a document overview section with fields for Vendor (8960000000 Bandung), Doc. date (23.01.2019), and various tabs like 'Delivery/Invoice', 'Conditions', 'Texts', 'Address', 'Communication', 'Partners', 'Additional Data', 'Org. Data', 'Status', and 'Payment Processing'. The main form area contains fields for Purch. Org. (P0JK), Purch. Group (MSF), and Company Code (MS01). Below this is a table with columns for Item, Material, Short Text, PO Quantity, Deliv. Date, Net Price, Curr., Per, O., Matl Group, Pmt, and Stor. Location. The table contains one row for item 100, material AP10101, Apple Juice MS01, with a quantity of 1 PC and a net price of 10,000 IDR. The bottom section of the form includes checkboxes for 'Inv. Receipt', 'Final Invoice', and 'GR-Red IV', and a dropdown for 'DP Category' set to 'Not Relevant'.

How it Works?



MonsoonSIM

1. Learn ERP Concepts from MonsoonSIM
2. Analyze the blue print of the business process



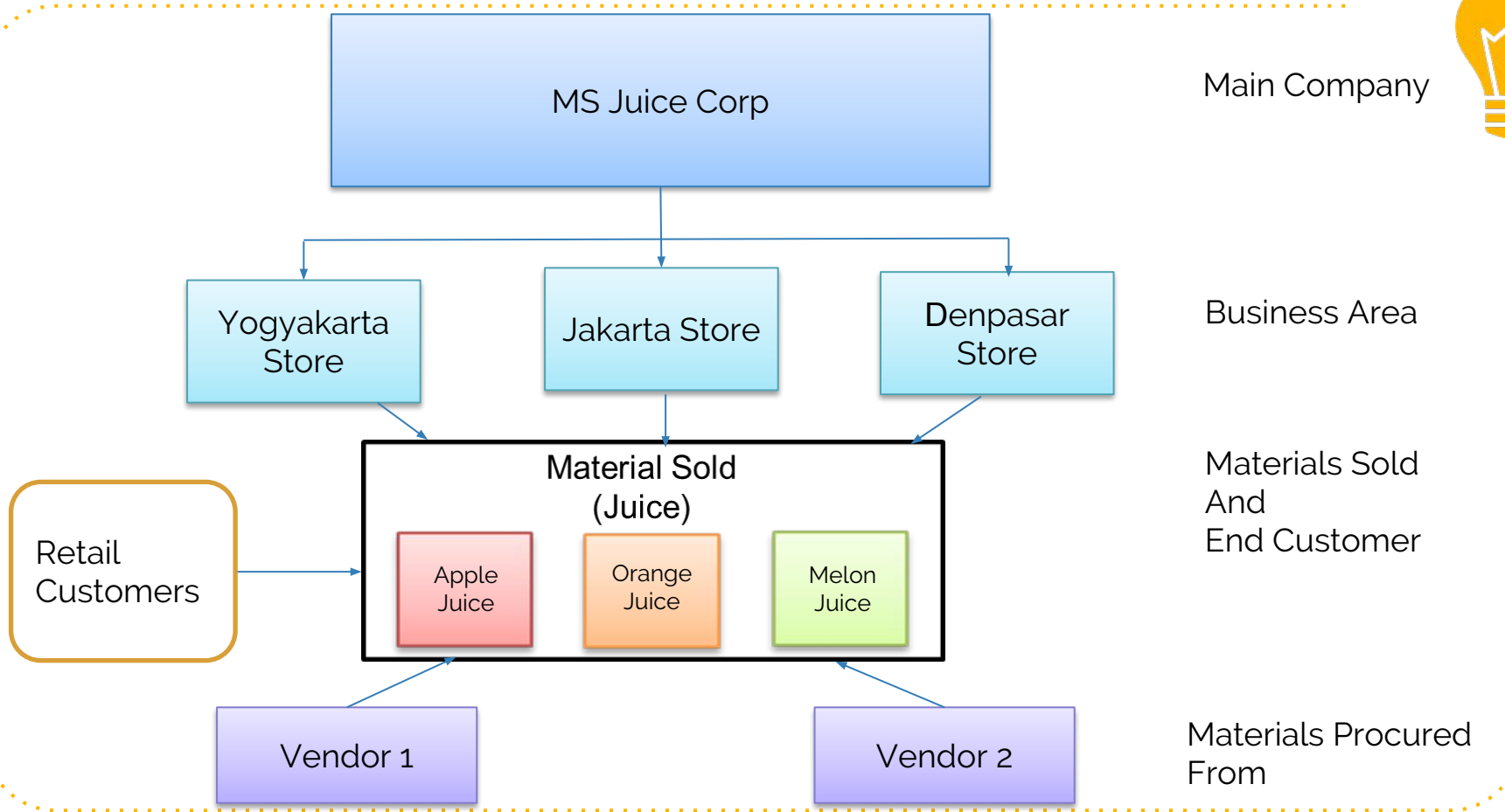
SAP IDES Workshop

1. Learn SAP Basic Navigation and Overview
2. Apply MonsoonSIM business process into SAP IDES



SAP eAcademy

1. Gain in depth SAP knowledge through SAP eAcademy
2. SAP Global Certification: First step to start your SAP Consultant Career



Main Company

Business Area

Materials Sold
And
End Customer

Materials Procured
From



Finance

- Basic FI Settings

- Definition & Assignment of Enterprise Structure
- Company Global Parameter Settings

- Accounts Receivable

- Customer Account Group
- Customer GL Reconciliation Accounts (Sundry Debtors)

- Accounts Payable

- Vendor Account Groups
- Vendor GL Reconciliation Account (Sundry Creditors)

Table view Edit Goto Choose Utilities Environment System Help

Change View "Company Code Global Data": Details

Additional Data

Company Code MS01 Monsoon Juices Corp Jakarta

Country key ID Currency IDR Language Key EN

Accounting organization

Chart of Accts	MSCA	Country Chart/Accts	
Company	MSJ1	FM Area	FMM0
Credit control area	MS90	Fiscal Year Variant	M3
Ext. co. code	<input type="checkbox"/>	Global CoCde	
Company code is productive	<input type="checkbox"/>	VAT Registration No.	

Processing parameters

Document entry screen variant	<input type="checkbox"/>	<input type="checkbox"/> Business area fin. statements
Field status variant	MFSV	<input type="checkbox"/> Propose fiscal year
Pstng period variant	MSPV	<input type="checkbox"/> Define default value date
Max. exchange rate deviation	<input type="checkbox"/> %	<input type="checkbox"/> No forex rate diff. when clearing in LC
Sample acct rules var.	<input type="checkbox"/>	<input type="checkbox"/> Tax base is net value
Workflow variant	<input type="checkbox"/>	<input type="checkbox"/> Discount base is net value
Inflation Method	<input type="checkbox"/>	<input type="checkbox"/> Financial Assets Mgmt active
Crcy transl. for tax	<input type="checkbox"/>	<input type="checkbox"/> Purchase acct proc.
CoCd -> CO Area	2	<input type="checkbox"/> JV Accounting Active
Cost of sales accounting actv.	<input type="checkbox"/>	<input type="checkbox"/> Hedge request active
<input type="checkbox"/> Negative Postings Permitted		<input type="checkbox"/> Enable amount split
<input type="checkbox"/> Activate CM		<input type="checkbox"/> Tax Reporting Date Active

SAP





Procurement

- MM Enterprise Structure
 - Definition & Assignment of MM related Enterprise Structure Plant, Purchasing Organisation, Purchasing Group, etc
- Material Master for MM
 - Material Types in MM
 - Material Groups in MM
 - Material Master Data (Vendor)
- Vendor Master
 - Vendor Account Groups
 - Vendor Number Ranges
 - Vendor Master Data

Vendor Edit Goto Extras Environment System Help

Display Vendor: Purchasing data

Vendor Indung

Purchasing Org. Pur Org JKT

Conditions

Order currency

Terms of paymnt

Incoterms

Minimum order value

Schema Group, Vendor Standard procedure vendor

Pricing Date Control No Control

Order optim.rest.

Sales data

Salesperson

Telephone

Acc. with vendor

Control data

GR-Based Inv. Verif. ABC indicator

AutoEvalGRSetmt Del. ModeOfTmsprt-Border

AutoEvalGRSetmt Ret Office of entry

Acknowledgment Reqd Sort criterion

Automatic purchase order PROACT control prof.

Subsequent settlement Revaluation allowed

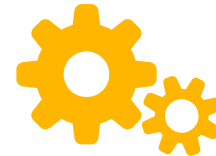
Subseq. sett. index Grant discount in kind

RMA Required _____

By VSR sequence number

SAP





Procurement **Process**

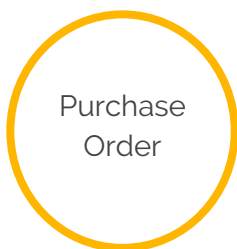


Purchase Requisition

Purchase Requisition

Document used to inform purchasing department of items needed

MS Juice Corp Jakarta Store requires 1000 Apple Juice



Purchase Order

Purchase Order

When requisition is approved, it turns into Purchase Order

1000 Apple Juice will be procured from Vendor 1



Goods Receipt

Goods Receipt

The material is received. The invoice is received from vendor

Apple Juice from Vendor 1 is sent to Jakarta Store



Invoice

Invoice

Reconciliation of Invoice is accomplished. The vendor is paid. .

MS Juice Corp paid Vendor 1 and invoice is settled



Create Purchase Order

Document Overview On Hold Print Preview Messages Personal Setting Save As Template Load from Template

Standard PO Vendor 8960000000 Bandung Doc. date 23.01.2019

Delivery/Invoice Conditions Texts Address Communication Partners Additional Data **Org. Data** Status Payment Processing

Purch. Org. Pur Org JKT
 Purch. Group MSJuice Corp PG
 Company Code Monsoon Juices Corp

S...	Itm	A	I	Material	Short Text	PO Quantity	O...	C	Deliv. Date	Net Price	Curr...	Per	O...	Matl Group	Plnt	Stor. Location	B
	100			AP10101	Apple Juice MS01		1	PC	D 25.01.2019	10.000	IDR	1	PC	Beverages			
											IDR						
											IDR						

Item

Material Data Quantities/Weights Delivery Schedule Delivery **Invoice** Conditions Texts Delivery Address Confirmations Condition Control Retail

Inv. Receipt Tax code
 Final Invoice
 GR-Bsd IV
 DP Category
 Differential Invoicing



Sales

- SD Enterprise Structure
 - Definition & Assignment of SD Enterprise Structure: Sales Organisation, Distribution Channel, Sales Area, etc
- Material Master for SD
 - Material Types
 - Material Groups
 - Material Master (Customer)
- Customer Master
 - Customer Account Groups
 - Number Ranges
 - Customer Master Data



Create Customer: Sales Area Data

Other Customer CIN Details Additional Data, Empties Additional Data, DSD Sales Area Information, DSD Data for Invoice Summary (Japan)

Customer 3200000000 Mba Yogyakarta
Sales Org. MSJK MS Juice Corp JKT
Distr. Channel 44 Retail
Division BV MSJ Corp Beverages

Sales Shipping Billing Documents Partner Functions

Sales order

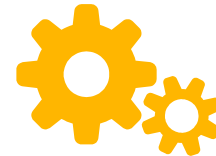
Sales district	<input type="text"/>	Order probab.	100 %
Sales Office	<input checked="" type="checkbox"/>	AuthorizGroup	<input type="text"/>
Sales Group	<input type="text"/>	Item proposal	<input type="text"/>
Customer group	<input type="text"/>	Acct at cust.	<input type="text"/>
ABC class	<input type="text"/>	UoM Group	<input checked="" type="checkbox"/>
Currency	IDR Indonesian Rupiah	Exch. Rate Type	<input type="text"/>
<input type="checkbox"/> Switch off rounding		PP cust. proc.	<input type="checkbox"/>

Product attributes

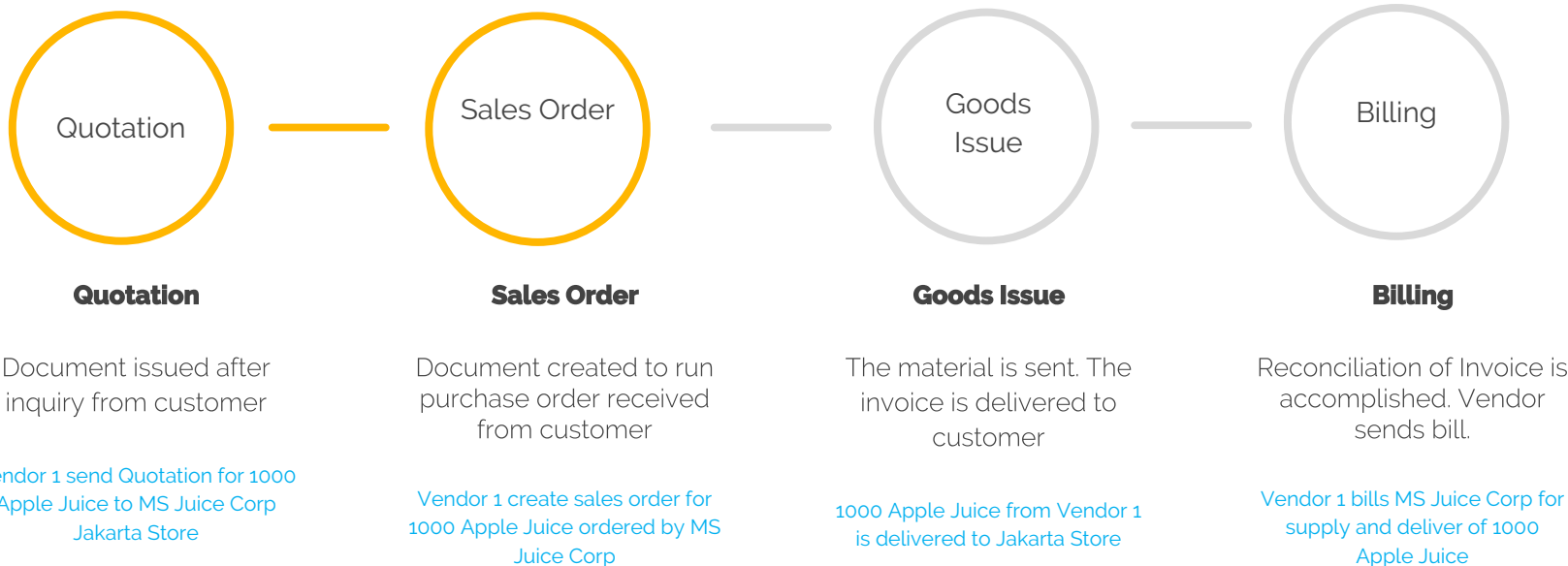
Pricing/Statistics

Price group	<input type="checkbox"/>
Cust.pric.proc.	<input type="checkbox"/>
Price List	<input type="checkbox"/>
Cust.Stats.Grp	<input type="checkbox"/>





Sales Process





Create Standard Order: Overview

Orders Document

Standard Order Net value

Sold-To Party

Ship-To Party

PO Number PO date

Sales Item overview Item detail Ordering party Procurement Shipping Reason for rejection

Req. deliv.date Deliver.Plant

Complete delv. Total Weight

Delivery block Volume

Billing block Pricing date

Payment card Exp.date

Card Verif.Code

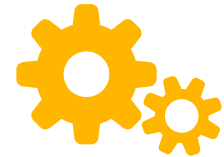
Payment terms Incoterms

Order reason

All items

Item	Material	Order Quantity	Un	Description	S	Customer Material Numb	ItCa	DGIP	HL Itm	D	First date	Plnt	Batch	CnTy	Amou
					<input type="checkbox"/>					D	30.01.2019				
					<input type="checkbox"/>					D	30.01.2019				





Road to become an **SAP** **Consultant**





SAP eAcademy

What is it?

- Most complete and comprehensive course from SAP Global to prepare you to become SAP Professional Consultants

Why SAP eAcademy?

- Efficient, flexible, affordable, and comprehensive SAP learning method
- Unlimited access to standard SAP learning materials for 12 months.



Differentiators	eAcademy	Classroom
Instructor	-	V
Virtual System Instructor	v	-
Access to Server System	V	V
Manual training (Handbooks)	V	V
Audio	V	-
Simulations	V	V
Interactive assessment	V	V
Lead to certification	V	V
Self Paced	V	-
Time of study	Anytime anywhere	Depend on Training Schedule
Access period	Time frame based: 12 months	Event based: usually : 20-25 days
Price	USD 1000	Around USD 8000 – 10000 per module
Minimum students	No minimum students	Min 8 students per topic Among students have to follow same module
Passing rate	75%	around 50%
*Statistic from SAP Global		

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SAP Learning Materials Handbook + SAP Live Access

- Hard copy of Learning Materials (1 package) for subscription of SAP eAcademy
- Access to SAP IDES for hands-on training.

Weekly Reporting and Monthly Tests

- Personalised syllabus according to planned length of study.
- Reporting and tests to help be in track with SAP studies

Pre-hire Programme*

Get hired before you study!

*Currently only available to Indonesian Citizens and KITAS holders



Thanks!

www.MonsoonSIM.com