



MonsoonSIM User & Partner Conference 2019

Version 7 Highlights

Speaker:

Abdy Taminsyah





Shows **Active Games**



- [Game I Run](#)
- [Configurations](#)
- [CT Forum](#)
- [My Feedback Questions](#)
- [My Fo](#)
- [ADMIN Game Feedback](#)
- [KSA Admin](#)
- [Facilitators](#)
- [Live Games](#)
- [My Fo](#)

- [Game as Player](#)
- [Admin Organization](#)
- [ADMIN Games](#)

GAMES I FACILITATE

- [+ New MonsoonSIM Session](#)
- [Remove game](#)

SERVER SPECIFICATION ✕

Server Name: MonsoonSIM AUS
Maximum concurrent players per server: 200
Current active games: -

GameCode : 105_14185
Existing Concurrent Player : 3
CT: Abdy B. Taminsyah

Maximum teams per game: 10
Maximum virtual days per game: 200
Server expired: 2019-Jun-30 [153 days to go]

submit

GameCode	Game	Created	T	L	Server			Day	Sec/Day	Lastday	V	Option			
105_14271	Club023 [C]	Jan-24	3	3	MonsoonSIM INA		<input type="checkbox"/>	(ID: 1462) Australia	BASELINE	130	15	0	6		<input type="checkbox"/>
105_14234	Club01 [C]	Jan-22	2	3	MonsoonSIM AUS		<input type="checkbox"/>	(ID: 1462) Australia	BASELINE	130	15	0	6		<input type="checkbox"/>
105_14223	UKI Demo	Jan-21	3	4	MonsoonSIM AUS		<input type="checkbox"/>	(ID: 1780) South East Asia	BASELINE	130	15	18	6		<input type="checkbox"/>
105_14186	TESTNEW5	Jan-17	3	8	MonsoonSIM INA		<input checked="" type="checkbox"/>	(ID: 1783) South East Asia	BASELINE	130	15	11	7		<input type="checkbox"/>
105_14185	latest	Jan-17	3	3	MonsoonSIM AUS		<input checked="" type="checkbox"/>	(ID: 1784) Australia	BASELINE	130	10	130	7		<input type="checkbox"/>
105_14182	xxxx	Jan-17	3	3	MonsoonSIM AUS		<input type="checkbox"/>	(ID: 1718) RnD	53	130	15	0	5.3		<input type="checkbox"/>
105_14130	demo export	Jan-09	3	5	MonsoonSIM AUS		<input checked="" type="checkbox"/>	(ID: 1718) RnD	53	130	15	119	5.3		<input type="checkbox"/>
105_14127	CIty U	Jan-08	3	5	MonsoonSIM AUS		<input type="checkbox"/>	(ID: 1718) RnD	53	130	22	18	5.3		<input type="checkbox"/>
105_14124	SIGN UP TEAM PLAY	Jan-08	2	4	MonsoonSIM INA		<input type="checkbox"/>	(ID: 1780) South East Asia	BASELINE	130	15	0	6		<input type="checkbox"/>



Location name in full

Finance ^

Sales Revenue (SGD)	51,092,748
Trading Profit (SGD)	20,085,398
Operating Expense (SGD)	9,867,451
Net Profit (SGD)	10,217,947
Cash On Hand (SGD)	9,416,775
Overdraft (SGD)	0
Overdraft limit (SGD)	2,500,000
Delinquent Payout (Occurrence)	0
COGS - Apple Juice (SGD)	10.19
COGS - Orange Juice (SGD)	14.03
COGS - Melon Juice (SGD)	10.28

Procurement ^

Total PO Done	193
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Production ^

MachineID:1321 Capacity	10,000
MachineID:1325 Capacity	10,000
MachineID:1329 Capacity	10,000

Warehouse/Logistic ^

Bangkok

Inv - Apple Juice (unit)	0
Inv - Orange Juice (unit)	0
Inv - Melon Juice (unit)	30,000
Inv - Box (piece)	143,309
Inv - Straw (piece)	286,618
Inv - Apple (piece)	45,424
Inv - Melon (piece)	28,234
Inv - Orange (piece)	69,651
Area utilized (m2)	1100 of 900

B2B ^

Completed Transactions	36
------------------------	----

E Commerce ^

Performance Rating ★★★★★

Completed Transactions - Sales

Completed Transactions - Procurement

Retail ^

Singapore

Price - Apple Juice (SGD)	18
Price - Orange Juice (SGD)	27
Price - Melon Juice (SGD)	22
Inv - Apple Juice (unit)	5,956
Inv - Orange Juice (unit)	5,497
Inv - Melon Juice (unit)	0
Area utilized (m2)	38 of 100

Jakarta

Price - Apple Juice (SGD)	18
Price - Orange Juice (SGD)	27
Price - Melon Juice (SGD)	22
Inv - Apple Juice (unit)	11,635
Inv - Orange Juice (unit)	0
Inv - Melon Juice (unit)	12,028
Area utilized (m2)	78 of 50

Kuala Lumpur

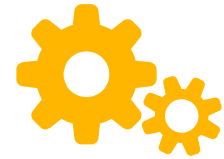
Price - Apple Juice (SGD)	18
Price - Orange Juice (SGD)	27
Price - Melon Juice (SGD)	22
Inv - Apple Juice (unit)	7,517
Inv - Orange Juice (unit)	0
Inv - Melon Juice (unit)	0
Area utilized (m2)	25 of 50

Marketing ^

Marketing Investment



Process Control



The Usual Process Control

1

Requesting

Such as Purchase Order (PO)



2

Review & Approval

Reviewing the PO

Optional



3

**Approved & Executed
(or Cancelled)**

PO approved & being
processed or cancelled



Process Control - Spending Approval



Transactions	Module	Approval	
New Loan	FIN	Needed	<input type="radio"/>
Rental	GEN	Needed	<input checked="" type="radio"/>
Staff Dismiss	HCM	Needed	<input type="radio"/>
Staff Transfer	HCM	Needed	<input type="radio"/>
Hire new staff	HCM	Needed	<input type="radio"/>
Staff Training	HCM	Needed	<input type="radio"/>
Staff Counselling	HCM	Needed	<input type="radio"/>
Buy Marketing Report	MKT	Needed	<input type="radio"/>
Set marketing expenses	MKT	Needed	<input type="radio"/>
Equipment Overhaul	MNT	Needed	<input type="radio"/>
Buy Sensors	MNT	Needed	<input type="radio"/>
Predictive Maintenance	MNT	Needed	<input type="radio"/>





New Procurement Menu Location

New Procurement Menu Location



Day 45 of 130



- Finance
 - Retail**
 - Marketing
 - E Commerce
 - Forecast
 - Warehouse/Logistic
 - B2B
 - Production
 - PO List
 - Envelope icon
 - Bar chart icon
- Location | Set Retail Prices | Procure Finished Goods | Price | Sales by product | Unit Sold | Unit Remain



Day 45 of 130

Singapore : 5698 Jakarta : 7728 Kuala Lumpur : 7665 Wholesales demand (Unit) Apple Juice (122,000) Orang

- Finance
 - Retail
 - Marketing**
 - E Commerce
 - Forecast
 - Warehouse/Logistic**
 - B2B
 - Production
 - PO List 1
 - Envelope icon
 - Bar chart icon
- Location | Stock move list | Procure Finished Goods | Procure Raw Materials | Schedule auto replenishment | Warehouse remaining stock

New Notification Marker

New Notification Marker

monsoon
SIM

Day
6 of 130

834

Jakarta : 1487

Kuala Lumpur : 111



Finance

Retail

Marketing

E Commerce *

Forecast

Warehouse/Logistic *

PO List 2



1



Inbox



ID	Items	Amount	Timetable
443	Rental Singapore From 500 (Daily contract) To 200 m2 (30-day Contract)	6,000 SGD each day	Issued Day Need Day 7 Anibot 7





**Demand fluctuation
due to competitors
being out of stock**

1. 0% retail daily variations
2. All companies **have stocks to sell**
3. Shows the different retail market demand

1. Rise in unit sold due to one or more of the competitors **run out of stock**
2. We don't run out of stock because we have made **enough purchases**

1. Drop in unit sold as we increase price by 3 dollars for all products in location 1
2. Notice that drops are uneven for each of the products, this is due to the price elasticity of the product

1. Rise in unit sold as we decrease price by 6 dollars for all products in location 1
2. Notice that rises are uneven for each of the products, this is due to the price elasticity of the product

Filter



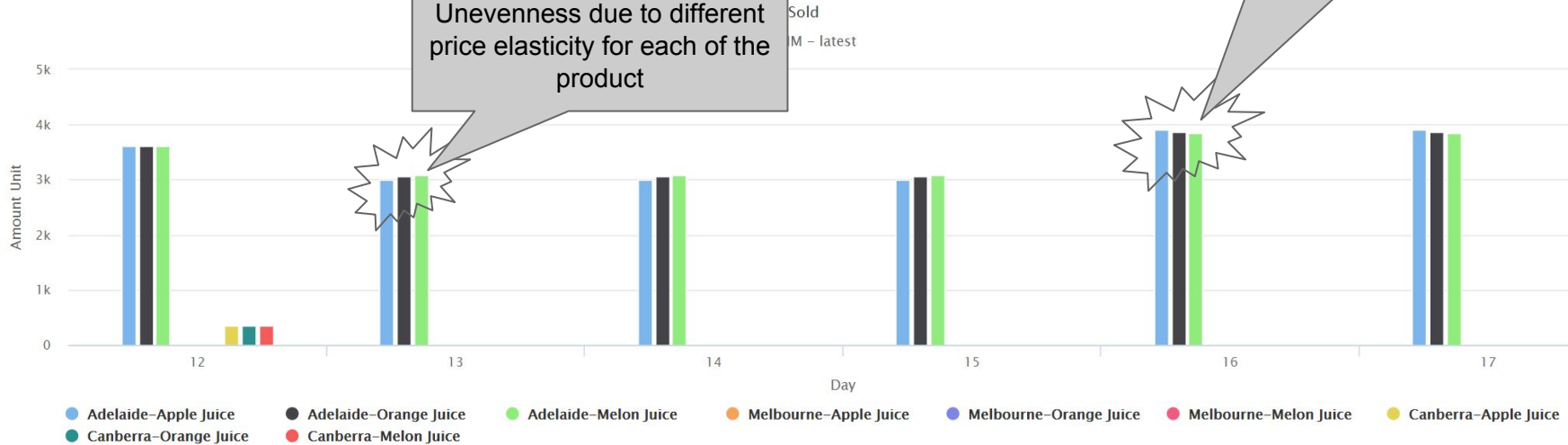
Retail Unit Sold



Price **elasticity** explained

Price elasticity

Filter





Retail Demand Daily Variations

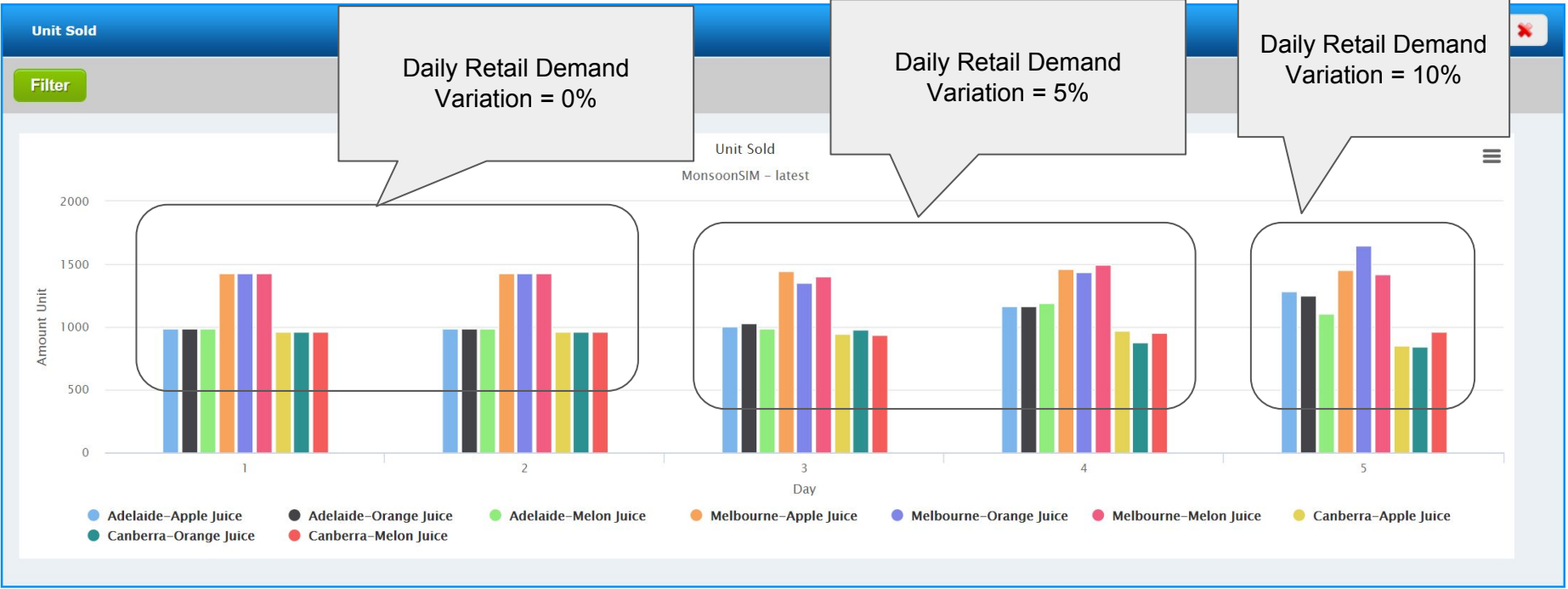


Game Parameters - RTL

For	Your value	Submenu
Initial Inventory +	10,000 Unit	
Retail Demand +	800 to 1500 Unit / Day [Edit]	1

Game Parameters - RTL

For	Your value	Edit	Submenu
Daily Demand Variations	5%	Edit	
Holiday allowed +	Yes [Edit]		2





Vendors **out of stock**



Game Parameters - ECM 



For	Your value	Submenu
Vendor Out-of-stock Allowed	No [Edit]	

Inbox ✕ ⓘ

ID	Items	Amount	Timetable		
194	Finished Goods Purchase Seller : VFG1 Orange Juice 3000 unit @17 AUD Terms of Payment : Cash on delivery For : Retail 2 -Melbourne	51,000 AUD	Issued Day Need Day	6 DoSim 7	

Sorry, all vendors currently run out of stock. Please try again or try sourcing from the market place.

Finance ^ ⓘ

Sales Revenue (AUD)	1,845,913
Trading Profit (AUD)	751,120
Operating Expense (AUD)	106,800
Net Profit (AUD)	644,320
Cash On Hand (AUD)	3,709,113
Overdraft (AUD)	0
Overdraft limit (AUD)	2,500,000
Delinquent Payout (Occurrence)	0

Retail ^ ⓘ

Adelaide

Price - Apple Juice (AUD)	26
Price - Orange Juice (AUD)	29
Price - Melon Juice (AUD)	31
Inv - Apple Juice (unit)	3,738
Inv - Orange Juice (unit)	3,908
Inv - Melon Juice (unit)	3,828



E-Commerce

Web Market

[Search](#)
[+ Post](#)

Product : Orange Juice

ID	Items	Buyer	Will pay(Each)	Quantity	Shipment		Seller	Sell price(Each)	Quantity	Shipment	
915	Orange Juice	T1 ★★★★☆	15 SGD	500	4 day	☰ Active <input type="checkbox"/>	T1 ★★★★☆	20 SGD	500	4 day	☰ Active <input type="checkbox"/>
916	Orange Juice	Neo	14 SGD	2300	2 day	We sell					
917	Orange Juice						Trinity	17 SGD	4900	5 day	We buy
918	Orange Juice	Tank	14 SGD	3900	3 day	We sell					
919	Orange Juice						Bolo	20 SGD	2700	4 day	We buy
920	Orange Juice	Trinity	12 SGD	4800	4 day	We sell					
921	Orange Juice						Neo	20 SGD	2500	3 day	We buy
922	Orange Juice						Trinity	18 SGD	4100	2 day	We buy

E Commerce Sales Order

ID	Items	Allocate, Pack and Ship				Sales Revenue	Timetable	Status
SO307	Buyer : Neo , Product : Apple Juice Quantity : 2700 (Each) 10.50 SGD Buyer PIC : Staff Seller PIC : Anibot	Allocate, Pack and Ship				28,350 SGD	Deal Day 9 Need Day 13 Funds In Escrow Day 9 Fully Allocated Day ** Delivered Day **	
SO297	Buyer : Neo , Product : Apple Juice Quantity : 3600 (Each) 12.75 SGD Buyer PIC : Staff Seller PIC : Anibot	Singapore	Apple Juice	3600/3600		45,900 SGD	Deal Day 7 Need Day 9 Funds In Escrow Day 7 Fully Allocated Day 8 Shipped Out Day 8 Payment Received Day 8 Delivered Day **	
SO282	Buyer : Trinity , Product : Apple Juice Quantity : 4300 (Each) 11.85 SGD Buyer PIC : Staff Seller PIC : Anibot	Singapore	Apple Juice	4300/4300		50,955 SGD	Deal Day 3 Need Day 6 Funds In Escrow Day 3 Fully Allocated Day 9 Shipped Out Day 9 Payment Received Day 9 Delivered Day **	

E Commerce Sales Order ✕

ID	Items	Allocate, Pack and Ship			Sales Revenue	Timetable	Status
SO297	Buyer : Neo , Product : Apple Juice Quantity : 3600 (Each) 12.75 SGD Buyer PIC : Staff Seller PIC : Anibot	Singapore	Apple Juice	3600/3600	<div style="width: 100%; height: 10px; background-color: green;"></div> 45,900 SGD	Deal Day 7 Need Day 9 Funds In Escrow Day 7 Fully Allocated Day 8 Shipped Out Day 8 Payment Received Day 8 Delivered Day 9	Completed ★★★★★ Excellent
SO282	Buyer : Trinity , Product : Apple Juice Quantity : 4300 (Each) 11.85 SGD Buyer PIC : Staff Seller PIC : Anibot	Singapore	Apple Juice	4300/4300	<div style="width: 100%; height: 10px; background-color: green;"></div> 50,955 SGD	Deal Day 3 Need Day 6 Funds In Escrow Day 3 Fully Allocated Day 9 Shipped Out Day 9 Payment Received Day 9 Delivered Day 10	Completed ★★★★★ Late
SO281	Buyer : Bolo , Product : Apple Juice Quantity : 3300 (Each) 15.60 SGD Buyer PIC : Staff Seller PIC : Anibot	Singapore	Apple Juice	3300/3300	<div style="width: 100%; height: 10px; background-color: green;"></div> 51,480 SGD	Deal Day 3 Need Day 6 Funds In Escrow Day 3 Cancelled Day 17 Refund Day 17	Cancelled ★☆☆☆☆ Extremely Late

E Commerce Sales Order

ID	Items	Amount	Timetable	Status
PO280	Seller : Bolo , Product : Apple Juice 2900 (Each) 19.35 SGD For Singapore Seller PIC : Staff Buyer PIC : Anibot Shipping List	56,115 SGD	Deal Day 3 Approved Day 3 Funds In Escrow Day 4 Estimated Delivery Day 6 Delivered Day 7 Receipt Inspection Day 7 Pass	Completed
PO277	Seller : Trinity , Product : Apple Juice 4600 (Each) 15.15 SGD For Singapore Seller PIC : Staff Buyer PIC : Anibot Shipping List	69,690 SGD	Deal Day 2 Approved Day 2 Funds In Escrow Day 3 Estimated Delivery Day 7 Delivered Day 9 Receipt Inspection Day 9 Pass	Completed
PO276	Seller : Neo , Product : Apple Juice 3700 (Each) 17.10 SGD For Singapore Seller PIC : Staff Buyer PIC : Anibot Shipping List	63,270 SGD	Deal Day 2 Approved Day 2 Funds In Escrow Day 3 Estimated Delivery Day 4 Delivered Day 6 Receipt Inspection Day 6 Pass	Completed

Finance ^ i

Sales Revenue (SGD)	15,040,709
Trading Profit (SGD)	6,959,906
Operating Expense (SGD)	4,351,226
Net Profit (SGD)	2,608,680
Cash On Hand (SGD)	1,923,553
Overdraft (SGD)	0
Overdraft limit (SGD)	2,500,000
Delinquent Payout (Occurrence)	0
COGS - Apple Juice (SGD)	13.62
COGS - Orange Juice (SGD)	14.36
COGS - Melon Juice (SGD)	17.19

Procurement ^ i

Warehouse/Logistic ^ i

Bangkok

Inv - Apple Juice (unit)	0
Inv - Orange Juice (unit)	0
Inv - Melon Juice (unit)	0
Inv - Box (piece)	0
Inv - Straw (piece)	0
Inv - Apple (piece)	0
Inv - Melon (piece)	0
Inv - Orange (piece)	0
Area utilized (m2)	<div style="width: 50%;"></div> 400 of 200

E Commerce ^ i

Performance Rating ★ ★ ★ ★ ★

Completed Transactions - Sales

Completed Transactions - Procurement

Retail ^ i

Singapore

Price - Apple Juice (SGD)	39
Price - Orange Juice (SGD)	44
Price - Melon Juice (SGD)	47
Inv - Apple Juice (unit)	21,019
Inv - Orange Juice (unit)	16,700





E-Commerce

(sending the **wrong** item)

mpur : 1283 Wholesales demand (Unit) Apple Juice (54,000) Orange Juice (157,000) Melon Juice (88,000)

- Finance
- Retail
- Marketing
- E Commerce**
- Forecast
- Warehouse/Logistic
- B2B
- Production
- PO List
-
-

- MonsoonSIM Web Market
- Web Sales order 1**
- Web Purchase Orders

E Commerce Sales Order

ID	Items	Allocate, Pack and Ship			Sales Revenue	Timetable	Status
SO1496	Buyer : Neo, Product : Apple Juice Quantity : 3400 (Each) 14.85 SGD Buyer PIC : Staff Seller PIC : ReSim	Singapore	Apple Juice	0/1	50,490 SGD	Deal Day 17 Need Day 21 Funds In Escrow Day 17 Fully Allocated Day *** Delivered Day ***	
SO1366	Buyer : Neo, Product : Apple Juice Quantity : 3800 (Each) 12.30 SGD Buyer PIC : Staff Seller PIC : ReSim	Singapore Bangkok	Apple Juice Apple Juice	0/500 0/3800	46,740 SGD	Deal Day 4 Need Day 7 Funds In Escrow Day 4 Fully Allocated Day *** Delivered Day ***	

E Commerce Sales Order



ID	Items	Allocate, Pack and Ship			Sales Revenue	Timetable	Status
SO1496	Buyer : Neo, Product : Apple Juice Quantity : 3400 (Each) 14.85 SGD Buyer PIC : Staff Seller PIC : ReSim	Singapore	Apple Juice	0/1	50,490 SGD	Deal Day 17 Need Day 21 Funds In Escrow Day 17 Cancelled Day 32 Refund Day 32 Stock Deallocated Day 32	Cancelled ★★★★★ Extremely Late
SO1366	Buyer : Neo, Product : Apple Juice Quantity : 3800 (Each) 12.30 SGD Buyer PIC : Staff Seller PIC : ReSim	Singapore Bangkok	Apple Juice Apple Juice	0/500 0/3800	46,740 SGD	Deal Day 4 Need Day 7 Funds In Escrow Day 4 Cancelled Day 18 Refund Day 18 Stock Deallocated Day 18	Cancelled ★★★★★ Extremely Late



V7 - CSV Data Generator

Status: STOPPED | Last Stopped Day: 130 | Official | Max: 130 | Sec: 15 | Abdy B. Taminsyah | V: 7 | MonsoonSIM INA|TESTNEWS | 105_14186



- Run
- Save session result & Reset to day 0
- Start micro concept teaching
- Export Game KPI
- Back to Main Server
- Archive this game for Analysis
- A - 文
- (ADMIN)Monitor and debug
- (ADMIN)Initialize Day 0 data
- (ADMIN)Recover
- (ADMIN)Benchmark
- (ADMIN)Measure Test



- Sessions
- Courses
- Observe
- Scoring - by own targets
- Scoring - Matrix
- Scoring - by Judges
- CT Resources
- Feedback
- Knowledge Self Assessment
- Quiz
- My Documents
- Diagnostic



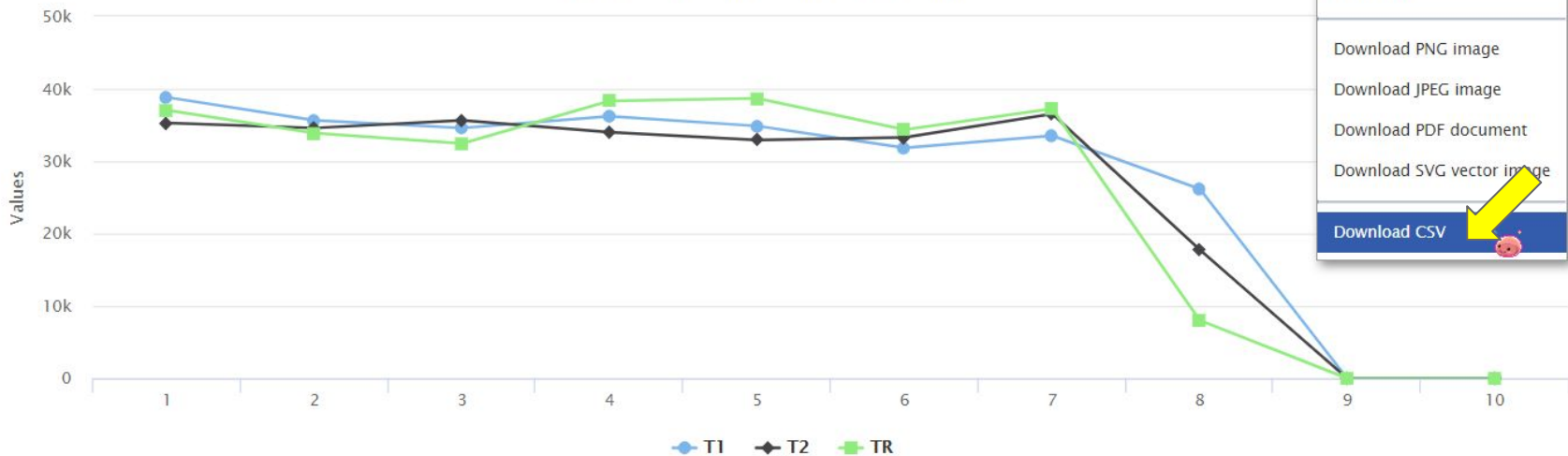
OBSERVATIONS



- Filter
- Line chart icon
- Pie chart icon
- Table icon

Retail – Jakarta – Apple Juice (Daily) (SGD)

TESTNEW5 – by Certified Trainer: Abdy B. Taminsyah



- Print chart
- Download PNG image
- Download JPEG image
- Download PDF document
- Download SVG vector image
- Download CSV



More menus



- Sessions
- Courses
- Observe
- Scoring - by own targets
- Scoring - Matrix
- Scoring - by Judges
- CT Resources
- Feedback
- Knowledge Self Assessment
- Quiz
- My Documents**
- Diagnostic



My Documents



+ Document

Delete

Mail document to learners

Name

Date

u105_msindemo_7.pdf

2019-01-23T03:56:17.000Z

u105_data_g14186_91143.csv

2019-01-23T02:56:12.000Z





V7 - Document Generator



- [Game I Run](#)
- [Configurations](#)
- [CT Forum](#)
- [My Feedback Questions](#)
- [My Voucher](#)
- [ADMIN Game Feedback](#)
- [KSA Admin](#)
- [Facilitators](#)
- [Live Games](#)
- [My Followers](#)

- [Game as Player](#)
- [Admin Organization](#)
- [ADMIN Games](#)

My Documents

[+ Document](#) [Delete](#)

Name		
u105_test_7.pdf		
u105_msimdemo_7.pdf		
u105_myfilename_7.pdf		
u105_myfilename_.pdf	2019-01-21T02:34:18.000Z	
u105_myfilename_6.pdf	2019-01-20T14:46:08.000Z	
u105_test_v6_12748.pdf	2019-01-18T03:23:41.000Z	
u105_data_g14130_66804.csv	2019-01-10T01:06:57.000Z	
u105_data_g14130_92825.csv	2019-01-10T01:06:07.000Z	

NEXT..

Please select the modules you would like include

- Finance
- Procurement
- Retail
- Marketing
- Forecast
- E Commerce
- Warehouse/Logistic
- B2B
- Production
- MRP
- Maintenance
- HR
- Service

[submit](#)



V7 - Multi Language - Mandarin

- 財務
- 零售
- 營銷
- 电子商务
- 預測
- 倉儲/物流
- 批發
- 生產
- 采购订单清单
-
-
-

財務 ^

销售收入 (SGD)	2,580,000
交易利润 (SGD)	1,050,000
运营开支 (SGD)	336,600
净利 (SGD)	713,400
手头现金 (SGD)	4,213,400
透支 (SGD)	0
透支额度 (SGD)	2,500,000
逾期债务 (Occurrence)	0
销售成本 - 苹果汁 (SGD)	15
销售成本 - 橙子汁 (SGD)	17
销售成本 - 甜瓜汁 (SGD)	19

採購 ^

已完成采购订单	3
---------	---

生產 ^

倉儲/物流 ^

Bangkok	
库存 - 苹果汁 (unit)	0
库存 - 橙子汁 (unit)	0
库存 - 甜瓜汁 (unit)	0
库存 - 盒 (piece)	0
库存 - 吸管 (piece)	0
库存 - 苹果 (piece)	0
库存 - 甜瓜 (piece)	0
库存 - 橙子 (piece)	0
使用面积 (m2)	0 of 1000

批發 ^

完成交易	
------	--

电子商务 ^

Performance Rating	
完成交易 - 销售	
完成交易 - 采购	

零售 ^

Singapore	
售价 - 苹果汁 (SGD)	26
售价 - 橙子汁 (SGD)	29
售价 - 甜瓜汁 (SGD)	31
库存 - 苹果汁 (unit)	0
库存 - 橙子汁 (unit)	0
库存 - 甜瓜汁 (unit)	0
使用面积 (m2)	11 of 100

Jakarta	
售价 - 苹果汁 (SGD)	26
售价 - 橙子汁 (SGD)	29
售价 - 甜瓜汁 (SGD)	31
库存 - 苹果汁 (unit)	0
库存 - 橙子汁 (unit)	0
库存 - 甜瓜汁 (unit)	0
使用面积 (m2)	18 of 100

Kuala Lumpur	
售价 - 苹果汁 (SGD)	26
售价 - 橙子汁 (SGD)	29
售价 - 甜瓜汁 (SGD)	31
库存 - 苹果汁 (unit)	0
库存 - 橙子汁 (unit)	0
库存 - 甜瓜汁 (unit)	0
使用面积 (m2)	0 of 100

營銷 ^

营销投资	
市场份额 - 销售量 - 零售 (%)	33.50
市场份额 - 销售量 - 零售 (%)	33.50



Thanks!

www.MonsoonSIM.com